

Annual Report

2022

Sussex Sharing Club

Growing Stronger Communities Together

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To Our Members

From the President

With the resignation of Ed Murray from the President's position last year, I was asked to resume the role of President. As most in the community know, I have a passion for community service and have served as a volunteer for several organizations for the past forty years in the Sussex area.

I have served with my church, Sussex Baptist, as a trustee, deacon and youth leader. I was a school trustee and then vice-chair of the New Brunswick School Trustee Association reporting to the Minister of Education. I worked with the RCMP on Alternative Measures for five years.

During the last two decades or so, I have volunteered with the food bank and worked in the community to help bring awareness and serve as an ambassador often giving speeches and information to other churches and organizations like Silverados to secure funding and increase involvement from invested community partners.

As President, I look forward to continuing to see improvements to client services, building upgrades and maintaining healthy relationships with community partners and the public.

Best regards,

Alfie Smith

From the Vice-President

Hello everyone,

I wanted to take a moment to commend and congratulate everyone that has worked so hard for our community in 2022. Last summer I was elected Vice-president and am honoured to be involved with such a worthy cause. I have served, over the years, on many Boards and am very happy to be a part of The Sharing Club's mission.

With my partner and wife, Jane, we own Sunshine House Financial Centre and for the past 37 years, I have served clients in the Sussex area as a financial security advisor specializing in insurance, investments and retirement planning.

When I saw the impact the Sharing Club has on the people of Sussex and the surrounding rural communities, it motivated me step up and give back in any way I can. I have long



believed in being community minded and giving back to the area where I live and work. It is heartening to see so many people all working together to serve those that need our help. Making sure no one goes hungry is a vital service and its importance cannot be overstated.

Thank you to everyone that moves us all forward with this worthwhile endeavour. We have an exciting opportunity ahead of us to make Sussex and its surrounding communities an even better place to call home.

Sincerely,

Greg Keith



The Sharing Shop



In the past year, there have need many improvements made to the Sharing Shop to make it an even better place to shop, work and volunteer. We are blessed to have a very dedicated group of volunteers in the store that have been with us for many years and this last year has seen a number of new volunteers join us. They all work very hard to make sure our shoppers have a great experience with lots of merchandise to choose from. I hope all our volunteers old and new alike enjoy their time with us.

One of the priorities always at the top of the list is creating space and displaying merchandise in an efficient and appealing way. New specialty racks, both on the floor and out back have helped us display merchandise better and maximize all the available space we have.



Another priority in 2022 was to make sure our pricing is reasonable ensuring revenues increase while maintaining great prices for customers. Careful consideration was given to items that required modest adjustments. Given the increase in sales over the previous year, I would say this was accomplished well.

The highlight of the year had to be Santa's Workshop for the kids. It was something I had done before and thought it would be a good fit for us and the community. It's designed to offer some assistance to children (no parents allowed) who can shop in the store for one evening for their family. They bring whatever money they have and a list of whomever they are shopping for and no matter how much money the child has, everyone on their list gets a present. Our volunteers stepped up to the plate and helped out as elves making sure the children had someone to accompany them and their gifts were wrapped. The volunteers dressed up and a prize was awarded for the best elf costume. It was a successful night by every measure. Everyone had a great time and so many families had a great experience. We hope to carry on doing this for many years to come.



It was a successful year and a trend we will work hard to continue. Special thanks to Brian Armstrong who was a tremendous asset ensuring the smooth running of the shop last fall.

Sincerely,

Judy Rouse

From the Office



As everyone is aware, 2022 saw inflation drive food prices and other necessities to a painful level. As a result, we have seen greater numbers of families, especially with children, access services from the food bank. Most of these families have never used a food bank before. We exceeded the budget for food and lunch programs by approximately \$22,000 in order to cover the increased need in the community.

Funding levels remain stable and store sales have increased. We are in an encouraging position financially which has allowed us to meet the rising demand and continue to provide needed assistance at existing levels.

With help from a Regional Development Corporation grant, we were able to update old, unused office space and the existing lobby to create a new Board room, entry, and storage space. We finished the food room with new flooring and shelving. The new shelving has increased storage to such an extent that almost all the food we stock is able to be stored in the main food room.

We developed a new partnership with Child and Youth services to provide an emergency pantry and help for youth living in temporary arrangement conditions. This crucial service allows us to reach children that would not otherwise have access through normal channels of outreach. The Sharing Club and its members should be very pleased with the progress we have made in our level of outreach and impacts on children and youth in the community.



Moving forward, we have plans to improve our working conditions for our volunteers with a new space intended to allow them to have a place to relax, eat, and share, while here. We hope to finish up renovations to food side spaces with a kitchen suitable for handling bulk food items, meal prep, avoid allergen contamination and other considerations for safe food handling.

Best Regards,

Angela Murray

Financial Statements

- Consolidated Financial Information Year Ended December 31, 2021
 - Kevin Gillies, Kevin Gillies CPA Professional Corporation
- Operating Budget 2023



Budget 2023

	<u>Budget 23</u>
Ordinary Income/Expense	
Income	
4000 GF · Bags	10,000.00
4010 GF · Donations	160,000.00
4015 GF · Flea market Parking	0.00
4020 GF · Gift cards donations	2,000.00
4030 GF · HST rebate	10,000.00
4040 GF · Investment income	2,000.00
4060 GF · Rebates	500.00
4070 GF · Sales	300,000.00
4080 GF · Gifts in Kind - Goods	0.00
4085 GF · Other Revenue	
Total Income	<u>484,500.00</u>
Expense	
5000 GF · Advertising	1,000.00
5005 GF · Accounting Fees	3,000.00
5010 GF · Appreciation Night	2,000.00
5020 GF · Bank Fees	125.00
5030 GF · Trans to Restricted Fund(build)	200,000.00
5040 GF · Cleaning	6,000.00
5060 GF · Conferences and Meetings	4,000.00
5065 GF · Debit Machine Fees	850.00
5070 GF · Electricity	15,000.00
5080 GF · Equipment Purchases	5,000.00
5090 GF · Food Bank Assistance	2,500.00
5100 GF · Food Purchases	100,000.00
5110 GF · Food supplies	500.00
5120 GF · Garbage removal	8,000.00
5130 GF · HST	20,000.00
5140 GF · Insurance	7,000.00
5150 GF · Lunch Tickets	20,000.00
5155 GF · Summer Camp	5,000.00
5160 GF · Membership Dues	500.00
5170 GF · Miscellaneous	2,000.00
5175 GF · Computer expenses	3,000.00

5180 GF · Office expenses	2,500.00
5200 GF · Payroll	
5210 GF · Payroll Expenses	65,000.00
5200 GF · Payroll - Other	<u>185,000.00</u>
Total 5200 GF · Payroll	250,000.00
5220 GF · Pest control	700.00
5230 GF · Repairs and Maintenance	5,000.00
5240 GF · School and teaching supplies	3,000.00
5250 GF · Snow removal	2,500.00
5260 GF · Store Supplies	5,000.00
5265 GF · Pandemic Response	
5270 GF · Telephone	3,000.00
5279 GF · Van Expenses	
5280 GF · Fuel	1,200.00
5290 GF · Van Repairs & Maintenance	1,000.00
5295 GF · Yearly Van Expenses	200.00
5279 GF · Van Expenses - Other	<u> </u>
Total 5279 GF · Van Expenses	2,400.00
5300 GF · Water & Sewage	700.00
5310 GF · Worksafe	<u>2,500.00</u>
Total Expense	<u>682,775.00</u>
Net Ordinary Income	<u>-198,275.00</u>
Net Income	<u><u>-198,275.00</u></u>



Donors



We are truly grateful for the outpouring of support for our services to the community. 2022 was a year of increased need in the Sussex area and once again local businesses, churches and generous individuals stepped up to sustain the mission of the Sharing Club. In spite of exceeding our annual budget for food purchases, we were able to cope with increased demand and make certain that no one asking for assistance went without food. We were able to maintain our standard of 10-14 day supply for all our families as well as continue to fund lunch programs at both elementary schools and the middle school.



Our Christmas sponsorship program continues to be one of the highlights of the year. At one of the most trying times for families under stress, the organizations and individuals sponsoring families did an amazing job for those fortunate enough to be matched with a sponsor. We continue to be very proud of the generosity of our small community. The food drives, toy drives and fund raising at local churches, grocery stores and schools help us increase our capacity for giving.



One of the most incredible demonstrations of generosity happens every day we are open and our volunteers come in to work. The people that donate their time to the Sharing Club make this all possible. The staff and Board of Directors would like to thank everyone that participates here. Our volunteers are the foundation of our efforts.

Sincerely,

Benjamin Gray



Contact Information



Alfie Smith
President



Greg Keith
Vice President



Angela Murray
Secretary/Treasurer
Executive Director



Ben Gray
Administrator

Judy Rouse
Store Manager

The Sussex Sharing Club Incorporated

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